



Company Stock Code: 603236.SS  
Short Name of the Company: Quectel

# Quectel Wireless Solutions Co., Ltd. 2023 Annual Financial Report

Disclosure Date: April 22, 2024



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## 1 Key Accounting Data and Financial Metrics

### Key Accounting Data for the Last 3 Years

Unit: Ten Thousand Yuan Currency: RMB

Key Accounting Data	2023	2022		Year-Over-Year Growth (%)	2021	
		After Adjustment	Before Adjustment		After Adjustment	Before Adjustment
Operating Income	1,386,117.51	1,423,024.65	1,423,024.65	-2.59	1,126,192.17	1,126,192.17
Net Profit Attributable to Shareholders of the Company	9,070.61	62,257.39	62,281.84	-85.43	33,557.39	35,806.02
Net Profit Attributable to Shareholders of the Company After Deducting Non-Recurring Gains and Losses	566.91	48,158.65	48,183.10	-98.82	35,828.83	33,534.58
Net Cash Flows from Operating Activities	103,684.26	50,171.18	50,171.18	106.66	-48,810.18	-48,810.18
	2023	2022		Year-Over-Year Growth (%)	By the End of 2021	
		After Adjustment	Before Adjustment		After Adjustment	Before Adjustment
Net Assets Attributable to Shareholders of the Company	363,257.17	372,023.04	372,024.69	-2.36	320,868.96	320,846.15
Total Assets	1,123,300.62	1,027,368.54	1,027,317.32	9.34	814,024.93	814,002.12

### Key Financial Metrics for the Last 3 Years

Key Financial Metrics	2023	2022		Year-Over-Year Growth (%)	2021	
		After Adjustment	Before Adjustment		After Adjustment	Before Adjustment
Basic Earnings Per Share (Yuan/Share)	0.34	2.35	2.35	-85.53	1.35	1.35
Diluted Earnings Per Share (Yuan/Share)	0.34	2.35	2.35	-85.53	1.35	1.35
Basic Earnings Per Share After Deducting Non-Recurring Gains and Losses (Yuan/Share)	0.02	1.82	1.82	-98.90	1.27	1.27
Weighted Average ROE (%)	2.41	17.98	17.98	Decreased by 15.57 percent	12.72	12.72
Weighted Average ROE (%) After Deducting Non-Recurring Gains and Losses	0.15	13.91	13.91	Decreased by 13.76 percent	11.91	11.91

### Key Accounting Data by Quarter

Unit: Yuan Currency: RMB

	<b>Q1 2023</b> <b>(January to March)</b>	<b>Q2 2023</b> <b>(April to June)</b>	<b>Q3 2023</b> <b>(July to September)</b>	<b>Q4 2023</b> <b>(October to December)</b>
Operating Income	3,136,793,163.68	3,375,057,461.12	3,454,944,994.47	3,894,379,446.39
Net Profit Attributable to Shareholders of the Company	-134,907,489.28	19,534,067.07	97,348,787.67	108,730,754.63
Net Profit Attributable to Shareholders of the Company After Deducting Non-Recurring Gains and Losses	-145,644,542.25	-9,020,050.58	89,685,342.64	70,648,394.92
Net Cash Flows from Operating Activities	278,466,831.14	-122,847,115.49	208,598,492.92	672,624,381.63

## 2 Financial Reports

### Consolidated Balance Sheet

December 31, 2023

Business name: Quectel Wireless Solutions Co., Ltd

Unit: Yuan Currency: RMB

Items	December 31, 2023	December 31, 2022
<b>Current Assets:</b>		
Cash and Bank Balances	1,871,655,491.62	2,198,895,359.92
Financial Assets Held for Trading	-	23,045,661.96
Bills Receivable	376,754,505.53	288,267,958.90
Accounts Receivable	1,653,066,678.77	2,056,369,637.41
Accounts Receivable Financing	352,986,002.70	174,832,161.40
Prepayments	100,821,995.99	129,472,748.21
Other Receivables	238,533,690.49	153,516,286.09
Inventories	3,523,491,182.17	3,013,664,013.65
Other Current Assets	417,202,048.55	262,702,212.20
<b>Total Current Assets</b>	<b>8,534,511,595.82</b>	<b>8,300,766,039.74</b>
<b>Non-Current Assets</b>		
Long-Term Equity Investments	39,357,027.56	39,419,091.42
Other Equity Instrument Investments	34,357,689.50	51,462,716.57
Fixed Assets	1,188,407,962.63	1,219,128,608.85
Constructions in Process	101,984,612.77	98,395,710.59
Right-of-Use Assets	818,157,652.37	59,978,502.25
Intangible Assets	395,553,938.52	377,596,657.61
Long-Term Deferred Expenses	67,267,501.22	72,409,305.53
Deferred Tax Assets	28,867,072.11	21,353,024.61
Other Non-Current Assets	24,541,131.01	33,175,701.86
<b>Total Non-Current Assets</b>	<b>2,698,494,587.69</b>	<b>1,972,919,319.29</b>
<b>Total Assets</b>	<b>11,233,006,183.51</b>	<b>10,273,685,359.03</b>

<b>Current Liabilities</b>		
Short-Term Borrowings	719,557,936.65	2,015,119,188.34
Notes Payable	1,282,326,865.14	697,435,647.79
Accounts Payable	2,775,732,195.78	2,011,631,628.07
Contract Liabilities	218,695,562.18	177,471,576.39
Employee Salaries Payable	243,194,739.83	315,636,100.31
Taxes Payable	36,949,704.66	61,614,708.04
Other Payables	10,694,417.24	18,839,950.03
Non-Current Liabilities Maturing within 1 Year	88,246,148.02	83,885,465.14
Other Current Liabilities	199,788,157.09	143,555,751.60
<b>Total Current Liabilities</b>	<b>5,575,185,726.59</b>	<b>5,525,190,015.71</b>
<b>Non-Current Liabilities:</b>		
Long-Term Borrowings	1,436,800,106.49	973,030,925.90
Lease Liabilities	557,514,018.10	31,071,394.76
Deferred Revenues	39,261,118.38	24,164,076.94
Deferred Income Tax Liability	41,167.24	528,545.20
<b>Total Non-Current Liabilities</b>	<b>2,033,616,410.21</b>	<b>1,028,794,942.80</b>
<b>Total Liabilities</b>	<b>7,608,802,136.80</b>	<b>6,553,984,958.51</b>
<b>Shareholders' Equity</b>		
Share Capital	264,574,906.00	188,982,076.00
Capital Reserve	2,116,906,062.95	2,172,856,355.00
Subtract: Treasury Share	20,848,388.78	-
Other Comprehensive Income	-43,966,410.00	-55,182,836.66
Special Reserve	606,623.29	-
Surplus Reserve	142,875,039.57	142,875,039.57
Retained Earnings	1,172,423,847.60	1,270,699,803.51
<b>Total Equity Attributable to Parent Company (or Shareholders)</b>	<b>3,632,571,680.63</b>	<b>3,720,230,437.42</b>
Minority Shareholders' Interest	-8,367,633.92	-530,036.90
<b>Total Shareholders' Equity</b>	<b>3,624,204,046.71</b>	<b>3,719,700,400.52</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>11,233,006,183.51</b>	<b>10,273,685,359.03</b>

## Consolidated Income Statement

January to December, 2023

Unit: Yuan Currency: RMB

Items	2023	2022
<b>I. Revenue</b>	<b>13,861,175,065.66</b>	<b>14,230,246,484.07</b>
Including: Operating Revenue	13,861,175,065.66	14,230,246,484.07
<b>II. Total Operating Costs</b>	<b>13,835,799,901.09</b>	<b>13,667,805,333.82</b>
Including: Costs of Sales	11,235,291,407.94	11,415,715,726.24
Taxes and Surcharges	12,169,898.19	11,839,608.99
Selling Expenses	445,220,329.62	455,247,615.04
Administrative Expenses	460,626,640.82	339,968,444.18
Research and Development Expenses	1,604,178,479.67	1,334,713,635.65
Finance Expenses	78,313,144.85	110,320,303.72
Including: Interest Expenses	89,914,964.94	49,555,822.57
Interest Income	18,853,322.22	2,670,579.75
Add: Other Income	69,795,029.89	49,936,186.73
Investment Income (loss expressed with "-")	28,874,308.02	65,284,031.04
Including: Investment Income from Associates and Joint Ventures	28,033.56	-356,848.20
Fair Value Gains (Loss Expressed with "-")	-	23,045,661.96
Credit Impairment Losses (Loss Expressed with "-")	5,857,365.95	-11,057,208.26
Asset Impairment Losses (loss expressed with "-")	-47,387,184.46	-79,094,701.36
Gains/Loss on Asset Disposal (Loss Expressed with "-")	-79,531.68	-34,081.64
<b>III. Operating Profit (Loss Expressed with "-")</b>	<b>82,435,152.29</b>	<b>610,521,038.72</b>
Add: Non-Operating Income	2,218,164.95	7,263,781.35
Subtract: Non-Operating Expenses	8,031,617.14	4,456,742.33
<b>IV. Total Profit (Loss Expressed with "-")</b>	<b>76,621,700.10</b>	<b>613,328,077.74</b>
Subtract: Income Tax Expenses	-7,605,387.80	-6,952,278.82
<b>V. Net Profit (Loss Expressed with "-")</b>	<b>84,227,087.90</b>	<b>620,280,356.56</b>



A. Classification by Business Continuity		
<b>Net Profit from Continuing Operations (Loss Expressed with "-")</b>	84,227,087.90	620,280,356.56
B. Classification by Ownership		
1. Net Profit Attributable to Shareholders of Parent Company (Loss Expressed with "-")	90,706,120.09	622,573,916.09
2. Minority Interest (Loss Expressed with "-")	-6,479,032.19	-2,293,559.53
<b>VI. Other Comprehensive Income (Net After-Tax)</b>	11,216,426.66	-23,691,517.96
A. Other Net After-Tax Comprehensive Income Attributable to Owners of the Parent Company	11,216,426.66	-23,691,517.96
1. Other Comprehensive Income that cannot be Reclassified into Profit or Loss	12,894,972.93	-13,537,256.43
Changes in Fair Value of Other Equity Instrument Investments	12,894,972.93	-13,537,256.43
2. Other Comprehensive Income to be Reclassified to Profit or Loss	-1,678,546.27	-10,154,261.53
Differences in Translation of Foreign Currency Financial Statements	-1,678,546.27	-10,154,261.53
<b>VII. Total Comprehensive Income</b>	95,443,514.56	596,588,838.60
A. Total Comprehensive Income Attributable to Shareholders of the Parent	101,922,546.75	598,882,398.13
B. Total Comprehensive Income Attributable to Minority Shareholders	-6,479,032.19	-2,293,559.53
<b>VIII. Earnings Per Share</b>		
A. Basic Earnings Per Share (Yuan/share)	0.34	2.35
B. Diluted Earnings Per Share (Yuan/share)	0.34	2.35

## Consolidated Cash Flow Statement

January to December, 2023

Unit: Yuan Currency: RMB

Items	2023	2022
<b>I. Cash Flows from Operating Activities</b>		
Cash Received from Sales of Goods or Rendering of Services	12,865,469,571.30	12,695,899,083.47
Refunds of Taxes	822,985,213.56	879,172,413.10
Cash Received from Other Operating Activities	113,638,666.98	77,469,577.15
<b>Sub-total of Cash Inflows from Operating Activities</b>	<b>13,802,093,451.84</b>	<b>13,652,541,073.72</b>
Cash Paid to Purchase Goods and Receive Services	10,336,342,732.97	11,218,755,566.19
Cash Paid to and on Behalf of Employees	1,890,796,434.87	1,546,646,523.50
Cash Paid for All Types of Taxes	48,275,686.33	18,777,857.89
Cash Paid for Other Operating Activities	489,836,007.47	366,649,345.98
<b>Sub-Total of Cash Outflows from Operating Activities</b>	<b>12,765,250,861.64</b>	<b>13,150,829,293.56</b>
Net Cash Flows from Operating Activities	1,036,842,590.20	501,711,780.16
<b>II. Cash Flows from Investing Activities</b>		
Cash Received from Disposal or Returns of Investments	82,391,936.42	67,458,564.90
Cash Received from Returns on Investments	90,097.42	50,000.00
Net Cash Received from the Disposal of Fixed Assets, Intangible Assets and Other Long-Term Assets	8,019,450.60	2,523,482.81
Net Cash Received from Disposal of Subsidiaries and Other Business Units	-	2,810,000.00
Cash Received for Other Investing Activities	-	41,640,000.00
<b>Sub-Total of Cash Inflows from Investing Activities</b>	<b>90,501,484.44</b>	<b>114,482,047.71</b>
Cash Paid for the Purchase and Construction of Fixed Assets, Intangible Assets and Other Long-Term Assets	285,310,513.70	339,578,429.93
Cash Paid for the Acquisition of Investment	-	34,999,973.00
Cash Paid for Other Investing Activities	-	41,640,000.00

<b>Sub-Total of Cash Outflows from Investing Activities</b>	<b>285,310,513.70</b>	<b>416,218,402.93</b>
Net Cash Flows from Investing Activities	-194,809,029.26	-301,736,355.22
<b>III. Cash Flows from Financing Activities</b>		
Cash Received by Absorbing Investments	-	924,409.41
Including: Subsidiaries Absorb Cash Received from Minority	-	924,409.41
Cash Received from Borrowings	1,304,996,765.50	3,036,238,131.67
<b>Sub-Total of Cash Inflows from Financing Activities</b>	<b>1,304,996,765.50</b>	<b>3,037,162,541.08</b>
Cash Repayments of Borrowings	2,138,709,831.10	2,070,584,192.80
Cash Paid for Distribution of Dividends, Profits or for Interest Expenses	279,897,476.97	143,799,152.00
Other Cash Paid Related to Financing activities	75,100,549.03	35,638,940.79
<b>Sub-total of Cash Outflows from Financing Activities</b>	<b>2,493,707,857.10</b>	<b>2,250,022,285.59</b>
Net Cash Flows from Financing Activities	-1,188,711,091.60	787,140,255.49
<b>IV. Effect of Exchange Rate Fluctuation on Cash and Cash equivalents</b>	<b>19,437,661.61</b>	<b>78,670,892.99</b>
<b>V. Net Increase in Cash and Cash Equivalents</b>	<b>-327,239,869.05</b>	<b>1,065,786,573.42</b>
Add: Balance of Cash and Cash Equivalents at the Beginning of the Period	2,198,795,359.92	1,133,008,786.50
<b>VI. Balance of Cash and Cash Equivalents at the End of the Period</b>	<b>1,871,555,490.87</b>	<b>2,198,795,359.92</b>